

## Financial Markets

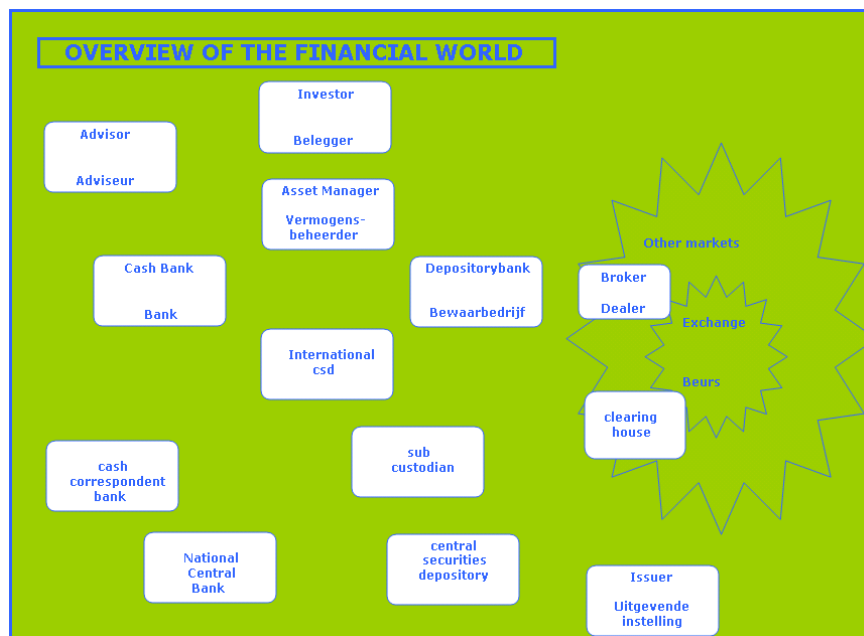
(previously known as: Introduction to Capital Markets, part of Fundamental CIP®, Candidate CIP®, CIP®)

This introductory course is ideal for those who wish to freshen up basic knowledge about financial markets or those who need to increase their knowledge in this area. The training combines the theory and practice through an educational way. In addition, this course is the starting point of the CIP program.

### Training method

- Prior to the 1-day course on Financial Markets the participant will receive the Reader ICM. The participant is required to study the Reader as preparation for participation in the course. The student that is well prepared for the 1 day course will be able to draw maximum result post the study so we strongly recommend to understand the Reader's content.
- After a 1-day intensive course where theory is illustrated with practical examples and current events, from the perspective learning-by-doing the student will be studying some real-life Cases and review the results directly with the trainer;
- Closing exam. Once the student passes the exam, he/she will receive the CIP certificate Financial Markets.

**Figure 1: Overview Financial Industry: The market participants**



Above picture is the basis for the course Introduction to Capital Markets and leads the topics that will be covered.



## Topics

During the course 'Financial Markets' the following topics will be treated:

- The Financial markets and the participants on these markets:
  - Financial markets can be divided into the money market and the capital market;
  - Participants: investor, advisor, asset manager, fund manager, broker and dealer / market maker and specialist bank, issuer, the (national) central banks (international) custodian, (international) central securities depository, clearing, settlement, the Stock Exchange (trading systems such as order and quote driven, algorithmic trading, multilateral trading facilities), regulators and rating (rating agencies).
- Financial instruments, topics covered are: the characteristics, operation and pricing of:
  - Stocks
  - Bonds, amongst others Collateralized Debt Obligations (CDO's) and Mortgage Backed Securities (MBS)
  - Swaps: Interest Rate Swaps and Credit Default Swaps (CDS)
  - Investment Funds en Exchange Traded Funds (ETF's) like Indextrackers
  - Hedge Funds
  - Private Equity (funds)
  - Options
  - Futures
  - Structured Products
- Processes:
  - Asset & Liability Management (ALM)
  - Asset Management: steps in the investment process and difference to asset allocation
  - Order processes (retail and wholesale): cycle trading-verification-clearing-settlement
  - Trading: market maker/dealer and broker
  - Clearing: matching and clearing (novation, netting)
  - Settlement: a day in the life of a trade, trade-for-trade
  - Custody
  - Valuations and pricing questions
  - Risk management: case discussion on some bad examples from the past
- Financial markets: latest developments and credit crisis (how could.., cause and consequences). Case study and discussions on other crashes on the financial markets.



## Results

After completion of the course 'Financial Markets, the participant will be able to:

- ✓ Use his/her position within the financial industry better and have a better understanding of: the financial markets themselves and the interacting parties thereto; the financial instruments and have a better understanding of the processes in the financial markets
- ✓ Make a distinction between the money market and capital markets
- ✓ Recognize the different participants/players identify and describe their function as well as the relationships between market participants
- ✓ Fathom the different financial instruments identify and name the characteristics of the various financial instruments understand the operation and capture details around valuation and pricing
- ✓ Understand the different processes in the securities world and their (inter-) relationships. Furthermore, distinguish the role of the various participants and their connections in the various processes
- ✓ Better understand current events and developments- such as the credit crisis - in the financial industry, its affect on markets and products.

## Course Particulars

The course materials of Financial Markets are offered in the English language. The relevant material will also be available in English. Classroom training can be offered in Dutch and English language (on request).

## Literature

Reader Financial Markets (English) 2014, 200 pages, Presentation Sheets, Practice Exam, Cases

### Study, time and preparation:

	Hours
• Preparation (indication)	4 - 8
• Course 1 x 8 hours*	8
• Exam preparation (indication)	8
• Exam	1

### Total

**25 hours**

\*Optional

This workload equals **1,5 European Credits (EC)**.

Note: this time is dependent on the experience of the participant and is only an indication.

## Costs

Study material costs are € 325 (ex VAT) per person for the study materials and 1 exam. Classroom costs are € 350 (ex VAT) per person. Re-examination costs per module is € 75,-.

In-company training for this course is also available for groups from 5 up to 20 people, please contact us for further information.

For information on costs for the complete CIP programs please see our special 'Product Suite CIP' leaflet or check the website: [www.foundationcip.com](http://www.foundationcip.com)